



Phaeton Solutions LLC
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ABOUT PHAETON SOLUTIONS

Phaeton Solutions, is a small business Value-Added Reseller and Information Technology Systems Integrator. We are proud to be an outcome focused, trusted advisor with a credentialed team that has decades of experience and deep expertise of the legacy systems and unique challenges of government agencies. Additionally, our company has worked to resolve challenges and provide solutions in some of the largest companies in the private sector. We bring this broad perspective and business foresight to our federal and state & local government customers.

We take the time to understand where you've been and where you're going. We bridge the gap between traditional IT environments and an automated, digitally-transformed future.

Our comprehensive solutions – spanning from cybersecurity, cloud, collaboration, automation, augmentation, digital infrastructure, and data center – provide advanced technology for federal agencies to consider that support their mission as well as agencies' mandated need to modernize. While, IT modernization is part of the solution we provide, we understand that the federal agencies also need a partner who helps them anticipate, advocate, solve, and execute.

Alongside of our extensive partner ecosystem, featuring many of the best-of breed OEMs in the business, we layer in an unbiased, broad perspective that is driven by mission and a long-term, accountable relationship.

Our team gets involved at all levels to earn your trust and deliver innovative, high-quality results at the speed your agencies need for mission success.

PHAETON SOLUTIONS OEM ECOSYSTEM

Featured Partners



Ecosystem Partners

- EXTERRO	- LG	- AMAZON - AWS	- ARISTA NETWORKS
- HPE	- SAILPOINT	- NEW RELIC	- TC COMMUNICATIONS
- EMC	- FORESCOUT	- GIGAMON	- GRANICUS
- TENABLE	- VEEAM	- XEROX	- HASHI CORP
- COMMVAULT	- VERITAS	- EQUINIX	- 10ZiG TECHNOLOGY
- EPSON	- VERTIV	- RACKSPACE	- SAMSUNG
- VIEWSONIC	- RARITAN/	- VMWARE	- LEGRAND
- GOOGLE CLOUD	- MICRO FOCUS	- HP	- SUPERMICRO
- APC -	- TREND MICRO	- INFINIDAT	- REDHAT
- LENOVO	- EXTREME NETWORKS	- SYNOLOGY	- BREN-TRONIC
- BIGFIX	- PACKETVIPER	- WESTERN DIGITAL	- NETAPP
- NUTANIX	- LASERFICHE	- PNY	- ARUBA NETWORKS
- SWIMLANE	- CHECKPOINT	- UIPATH	- STARTECH
- TESCCO	- YELLOW BRICK	- ORACLE	- CYBER POWER
- ACER	- RUBRIK	- KEEPER SECURITY	- ATLISSIAN/ JIRA

CORE CAPABILITIES



AUGMENTATION

Video
Unified Communication
Wireless
Networking
Compute
Data Center
Workforce Transformation
Multi-Tier Help Desk Support



AUTOMATION

Workflow Analysis
Workflow Design
Workflow Automation Implementation



CLOUD

A&A Strategy
Workload Migration
Private-Hybrid-Multi Cloud
Infrastructure As Code
Data Migration & Exploration
Data Center Migration
Migration in a Box
Edge Computing



COLLABORATION

Unified Communication and Collaboration
Video Teleconferencing and Remote Telework
Recording & Event Services
Collaboration Interoperability
E911
Contact Center



CYBERSECURITY

Segmentation
Endpoint Detection and Response / Network Detection and Response
Security Information and Event Management / Security Orchestration, Automation, and Response
Identity Access Management
Zero Trust Architecture
Risk Management Framework
Trusted Internet Connections



DATA CENTER

Data Protection
Compute
Storage
Converged/Hyperconverged
Hybrid Cloud
Networking



DIGITAL INFRASTRUCTURE

Enterprise Networking
Enterprise Wireless
Data Center Network Infrastructure
Network Telemetry
Software Defined Networks
Zero Trust Network Architecture
Cloud Integration



CONTRACT VEHICLES

- **GSA MAS:**
 - 47QTCA24D003S
 - 47QSWA18D008F
 - 47QTCA19D00MM
 - 47QTCA18D004K
- **NASA SEWP** - NNG15SC04B
- **2GIT BPA**
 - 47QTCA21A0025



CERTIFICATIONS

- SBA 8(a) SDB
- DBE, MBE
- NIST SP 800-171
- CMMC Level 1



NAICS CODES/DUNS

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334111, 541330, 541511, 541512, 541513, 541519, 541611, 541618, 541690, 541990, 561210, 423430

UEI: NHDPP56KU6V1
DUNS: 11741611