

# Capability Statement

## PHAETON SOLUTIONS

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### Core Competencies

Phaeton Solutions assists Federal, State and Local Government Agencies, and Commercial entities in their requirements for independent vendor agnostic application engineering services related to Management Services, Technology Services, and Facilities Services. We leverage a wide breadth of experiences and partnerships to provide engineering services to mitigate our clients most challenging mission critical projects.

- **Management Services**
  - Strategic Planning
  - Program Management
  - Administrative Support
- **Technology Services**
  - IT Infrastructure, Networking, Security & Cloud SW/HW
  - Managed IT Services (On-Premise, Cloud, Hybrid-Cloud)
  - Systems Integration ( including IT Modernization)
- **Facility Services**
  - Strategic Planning
  - Operations & Maintenance
  - Construction Management
  - Energy Conservation Measures

### Differentiators

Phaeton Solutions has cross functional teams and skillsets laser-focused in delivering unparalleled client service, under budget and on-time. We are experienced in value engineering which means we can get more accomplished at a lower cost than competitors. We possess a proprietary vendor agnostic methodology which enables us to maximize client project success, while minimizing detrimental impacts which drive up cost, time-delays, and dissatisfaction with deliverables.

#### Tier 1 - Strategic Technology Partnerships:

- |              |                       |                    |
|--------------|-----------------------|--------------------|
| - DELL/EMC   | - SAILPOINT           | - EXTREME NETWORKS |
| - VMWARE     | - LENOVO              | - TREND MICRO      |
| - HPE        | - VERITAS             | - NEW RELIC        |
| - CISCO      | - VEEAM               | - INFINIDAT        |
| - IBM        | - VERTIV              | - XEROX            |
| - MICROSOFT  | - APC - SCHNEIDER     | - EQUINIX          |
| - CHECKPOINT | - MICRO FOCUS (NETIQ) | - RACKSPACE        |
| - FORESCOUT  | - AVAYA               | - JUNIPER NETWORKS |

### Past Performance



### Company Data

**SAM REGISTRATION: ACTIVE**  
**ACCEPTING PURCHASE CARDS: YES**  
**BUSINESS SIZE: SB, MBE, DBE**  
**DUNS #: 117416111**  
**CAGE CODE: 8HFX4**

#### **CERTIFICATIONS:**

- SBA 8(a) - Graduating 09/1/2030
- Virginia SWaM - SB, MBE & DBE
- Maryland DOT - SB, MBE & DBE
- Delaware DOT - SB, MBE & DBE

#### **NAICS CODES:**

- **541330** - Engineering Services (Primary)
- **541512** - Computer Systems Design Services
- **541513** - Computer Facilities Management Services
- **541611** - Administrative Management & General Management Consulting Services
- **541618** - Other Management Consulting Services
- **541690** - Other Scientific & Technical Consulting Services
- **541990** - All Other Professional Scientific & Technical Services
- **561210** - Facilities Support Services
- **561320** - Temporary Help Services
- **236220** - Commercial & Institutional Building Construction
- **423430** - Computer and Computer Peripheral Equipment & Software Merchant

#### **COMPANY OVERVIEW**

Phaeton Solutions is a leading application Engineering Consulting firm in the Washington, D.C. metro region specializing in Management / Technology / Facilities Services.

#### **CONTRACT VEHICLES**

##### **GSA Schedule 70**

Contract Holder: Synnex Corp.  
Contract #: 47QTCA-19-D-00MM  
Teaming Lead: Phaeton Solutions  
Expiration Date: 09/26/2024

Contract Holder: Westcon Comstor  
Contract #: GS-35F-0563U  
Teaming Lead: Phaeton Solutions  
Expiration Date: 09/04/2023

##### **NAVY SEAPORT NXG**

Contract Holder: Data Intelligence Technologies  
Contract #: N0017819D7473  
Teaming Subcontractor: Phaeton Solutions  
Expiration Date: 01/01/2029

# Simplified Acquisition Threshold Services and Products

**Phaeton Solutions**  
**DUNS: 117416111**  
**CAGE: 8HFX4**

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## Simplified Acquisition Threshold (SAT) - In response to a National Emergency: Purchases under \$750,000

Outlined below are some of our Products and Services which are available for procurement under Simplified Acquisition Threshold (SAT) in response to a National Emergency:

### Services:

- Data Conversion Projects - [subject to approved SOW]
- Data Mining & Extraction Projects - [subject to approved SOW]
- BI & Data Visualization Projects - [subject to approved SOW]
- Systems design and integration - [subject to approved SOW]
- Cloud Application Development - [subject to approved SOW]
- DevOps Planning, Design, Starter Pack - [subject to approved SOW]
- SecOps Planning, Design, Starter Pack - [subject to approved SOW]
- Multi-Year Managed Print Services - [subject to approved SOW]
- Application Operations & Management - [subject to approved SOW]
- Program & Project Management - [subject to approved SOW]
- Construction Management - [subject to approved SOW]

### Products:

- Mainframe Systems
- IT Asset Management Systems
- Content Management Systems
- Multi-TeraByte Array SAN Systems
- Network Virtualization
- Application Server Upgrades

## Simplified Acquisition Threshold (SAT) - Purchases under \$250,000

Outlined below are some of our Products and Services which are available for procurement under Simplified Acquisition Threshold (SAT) for Small Business Set Asides:

### Products:

- Gigabit Ethernet Multi-Layer Switches
- Fiber Optic Networking Firewalls & VPN
- Mainframe Systems
- Multi-TeraByte Array SAN Systems
- Network Virtualization
- Network Intrusion Detection Systems
- IT Asset Management Systems
- Content Management Systems
- Application Server Upgrades
- Data Center Hosting - [subject to approved SOW]

### Services:

- Investment Grade Audit - Critical Infrs.
- VOIP System Refresh [SOW Dependent]
- Data Center Structured Cabling
- IT Training (Course design and delivery)
- Technology Modernization Planning
- IT Project Management [SOW Dependent]
- Video Teleconference Support

## Micro Purchase Threshold (MPT) - In response to a National Emergency: Purchases under \$20,000

Outlined below are some of our Products and Services which are available for procurement under Micro Purchase Threshold (MPT) in response to a National Emergency:

### Products:

- |                |                 |                        |
|----------------|-----------------|------------------------|
| - Laptops      | - AV Projectors | - Computer Accessories |
| - Desktops     | - Video Cameras | - LAN Switches         |
| - Workstations | - Hard Drives   | - Routers              |
| - Monitors     | - Memory        | - MFD Printers         |
| - TV Displays  | - Server Racks  | - VOIP-Phones          |

### Services:

- Requirement Dev. Consulting Engagement